



## What NIAG offers:

### FOR NATO NATIONS AND THE ALLIANCE

- Access to industrial 'know-how' - strategic, markets, technology.
- Consultation and Technology advisory reports to support NATO capability development activities

### FOR INDUSTRY

- Working together with NATO and with nations
- Understanding current and future NATO capability needs
- Influencing system requirements development
- Networking with experts in Alliance governments and industries

## Recent NIAG Reports include:

- Trans-Atlantic Defence Industrial Cooperation
- Industry Contribution to Capability Development in NATO
- Industrial views on achieving NATO Interoperability
- Government-Industry Partnerships in Operations and Upgrades
- Distributed networked Battle Laboratories
- Soldier Systems Communications interoperability
- Unmanned Air Systems:
  - C&C interoperability
  - Sense & Avoid Requirements
- Future Tactical Heavy Lift capabilities
- NATO ISR Interoperability Architectures
- Technologies for Monitoring for Situation Awareness in Urban areas.
- Business Models for Wireless Interoperability using Software Defined Radio
- CBRN- Stand-off detection technologies for Radiological Threats
- Above Water Maritime Force Protection Capability
- Ground Based Air Defence - Integration and Interoperability
- Critical Infrastructure Protection in Operations

## NATO INDUSTRIAL ADVISORY GROUP (NIAG)

**“WORKING  
WITH NATO  
TO PROVIDE  
CAPABILITY  
SOLUTIONS”**

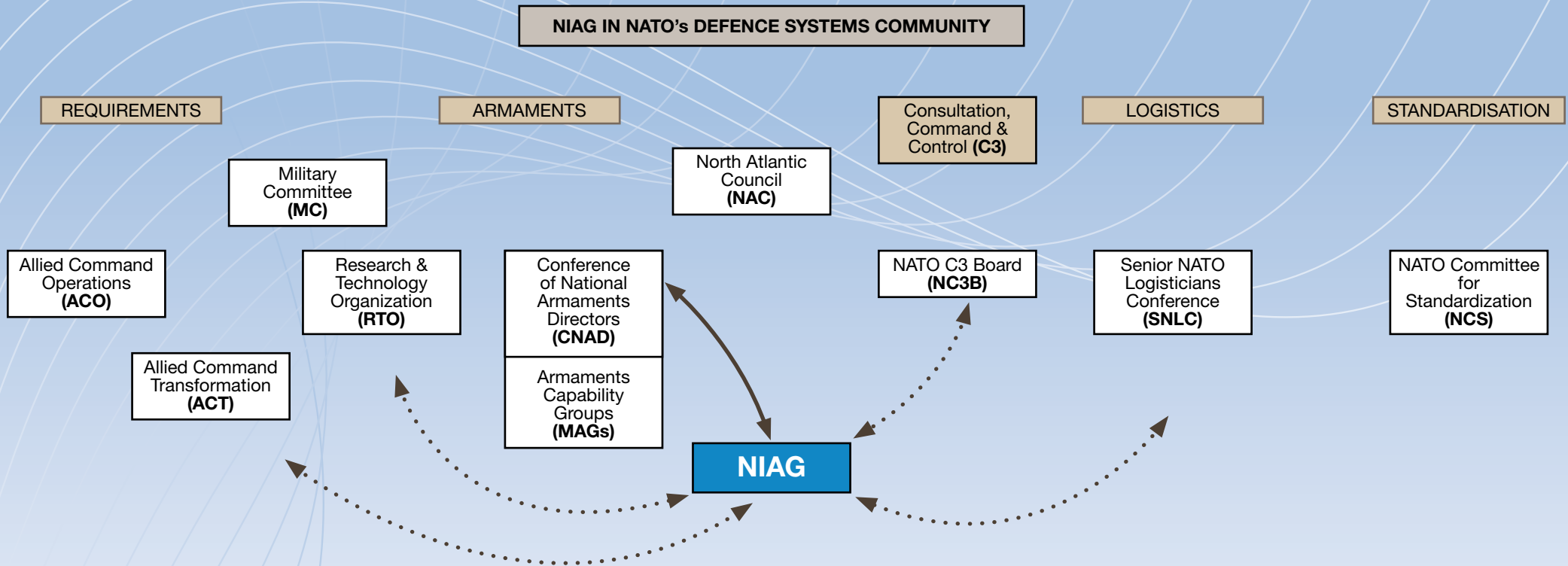
Established: 1968 under  
the Conference of National  
Armaments Directors

[www.nato.int/structur/...](http://www.nato.int/structur/...)  
[niag@hq.nato.int](mailto:niag@hq.nato.int)

June 2010

# NIAG

## NIAG IN NATO's DEFENCE SYSTEMS COMMUNITY



### The NIAG Charter

The NATO Industrial Advisory Group is a high level consultative and advisory body of senior industrialists of NATO member countries, acting under the Conference of National Armaments Directors (CNAD), with the aims of:

- **providing a forum for free exchange of views** on industrial, technical, economic, management and other relevant aspects of research, development and production of armaments equipments within the Alliance; based on current and updated information provided by relevant NATO bodies:
- **providing industry's advice to the CNAD, and other NATO Bodies** as appropriate, on how to foster government-to-industry and industry-to-industry armaments co-operation within the Alliance
- providing optimal use of NIAG resources to assist the Main Armaments Groups (MAGs) and their subordinate bodies, and other NATO bodies as appropriate, in **exploring opportunities for international collaboration, and seeking timely and efficient ways to satisfy NATO military capability requirements.**

### The Way NIAG Works

#### Organised in Delegations appointed by nations

- Head of Delegations - Senior Industrialist or Officials
- Delegations - up to 4 may attend plenary meetings

#### Plenary Meetings

- 3 per year - February, May/June, October

#### Advisory Study Activities

- 'Exploratory Group' meetings at which volunteer experts examine study requirement
- Study Sub-Groups established with volunteer Chairman, Deputy Chairman, Rapporteur
- Studies normally one year duration, order of 5 meetings
- Contributory Funding for studies from NATO

#### Chairman

**Mr Wayne Fujito**, United States  
Decisive Analytics Corporation

#### Vice Chairman

**Mr Martin Hill**, United Kingdom  
Thales

#### Honorary Chairman

**Dr Raffaele Esposito**, Italy  
AIAD

#### Coordinator

**Mr Richard Sladden**, International Staff  
DI/DARM/Head of Industry Outreach Unit

#### Administration Officer

**Ms Guyonne Le Fournis**, International Staff  
DI/DARM/Industry Outreach Unit